

Reverse Buyer Seller Meet (RBSM), 25-26 September 2019 in Kolkata, India and 10-11 October 2019 in New Delhi, India

The Council for Leather Exports (CLE) will be organizing two Reverse Buyer Seller Meet (RBSM) on leather related products on 25-26 September 2019 in Kolkata, India and on 10-11 October 2019 in New Delhi, India. The objective of the two events is to promote the capabilities and developments of Indian Leather products industry as a major sourcing destination and to facilitate B2B meetings between Indian exporters and overseas buyers. It is also to establish marketing tie-ups and exploring business collaborations and joint venture agreements. The highlights of the RBSMs are given below:

1. RBSM in Kolkata: The organizer will be inviting 40 buyers of Leather Goods, Accessories, Industrial Glove and Fashion Gloves from all over the world for two days (25-26 September 2019) at Hotel ITC Sonar Bangla, Kolkata. The invited/selected buyer will be given a reimbursement of return economy airfare subject to ceiling and providing 2 nights stay (bed and breakfast only) by the organizer. The complimentary package will only be confirmed for the Director/Senior Executive of the importing company. Indian Companies will be exhibiting Leather Goods in the India Leather & Accessories Fair 2019, Kolkata.
2. RBSM in New Delhi: The organizer will be inviting 60 buyers of Footwear and Leather Products from all over the world for two days (10-11 October 2019) in New Delhi. The invited/selected buyer will be given a reimbursement of return economy return airfare subject to ceiling and will be provided 2 nights stay (bed and breakfast only) by the organizer. The complimentary package will only be provided for the Director/Senior Executive of the importing company. Around 50-70 companies will be exhibiting a mix product of leather goods (Bags, Wallets, Belts, Industrial Gloves, Fashion Gloves, etc) during the RBSM.

Council for Leather Exports, India

Two-Day Reverse Buyer-Seller Meet in Kolkata, India, September 25-26, 2019

Company Profile of the Buyer

1. Company Name: & Year of Incorporation

Address:

Tel:

Mobile:

Fax:

E-mail:

Website:

2. Name & Designation of the Buyer visiting :

3. Passport Particulars of the Buyer visiting:

Name as in Passport:	
Passport Number	
Date of Issue:	
Place of Issue:	
Date of Expiry:	

4. Business turnover during

2018	2017	2016	(in US \$ Million)
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5. Type of Business ☐ Wholesalers/Distributors ☐ Chain Stores ☐ Dept Stores ☐ Retailers
☐ Others (please specify) Manufacturer of leather accessories and belts

6. Type of product interested in

a. Leather Footwear ☐ Shoes ☐ Boots ☐ Sandals ☐ Others (please specify)

b. Non-Leather Footwear ☐ Shoes ☐ Boots ☐ Sandals ☐ Others (please specify)

c. Shoe Uppers ☐ Men ☐ Women ☐ Children ☐ Others (please specify)

d. Leather Garment ☐ Men ☐ Women ☐ Children ☐ Others (please specify)

e. Leather Goods/Accessories

Wallets / ladies handbags / bags / pouch / travel-ware / belts / portfolio /
Briefcase / small leather goods / others (Please specify)

f. Leather Gloves ☐ Fashion/fancy ☐ Industrial ☐ Sports

7. Your present countries of Import and Product of Import:
8. Are you importing from India?
9. Whether having your own Brand ? If so, provide the name of the Brand ?
10. Do you have references of Indian companies presently dealing with you ?
11. What leather products would you like to import from India ?
12. Any Other Specific Interest/Requirement:

Signature

Council for Leather Exports, India

Two-Day Reverse Buyer-Seller Meet in Delhi, India ,October 10-11, 2019

Company Profile of the Buyer

1. **Company Name: & Year of Incorporation**

Address:

Tel:

Mobile:

Fax:

E-mail:

Website:

2. **Name & Designation of the Buyer visiting:**

3. **Passport Particulars of the Buyer visiting:**

Name as in Passport:	
Passport Number	
Date of Issue:	
Place of Issue:	
Date of Expiry:	

4. **Business turnover during** 2018 2017 2016 (in US \$ Million)

5. **Type of Business** ☐ Wholesalers/Distributors ☐ Chain Stores ☐ Dept Stores Retailers
 ☐ Others (please specify) Manufacturer of leather accessories and belts

6. **Type of product interested in**

a. Leather Footwear ☐ Shoes ☐ Boots ☐ Sandals ☐ Others (please specify)

b. Non-Leather ☐ Shoes ☐ Boots ☐ Sandals ☐ Others (please specify)
Footwear

c. Shoe Uppers ☐ Men ☐ Women ☐ Children ☐ Others (please specify)

d. Leather Garment ☐ Men ☐ Women ☐ Children ☐ Others (please specify)

e. **Leather Goods/Accessories**

Wallets / ladies handbags / bags / pouch / travel-ware / belts / portfolio /
Briefcase / small leather goods / others (Please specify)

f. **Leather Gloves** ☐ Fashion/fancy ☐ Industrial ☐ Sports

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